



# Corporate Intelligence

**A unique, low cost, high value service provided by DWF Forensic.**

Previously the exclusive preserve of large risk consulting firms, we offer a unique, affordable and bespoke solution for early stage investigative due diligence needs.

## Why do you need intelligence services?

- To conduct pre-acquisition due diligence on the management team of a potential target.
- To give you confidence that a target company or its customers, suppliers, business partners and employees are not putting your reputation at risk.
- To verify credentials as part of your pre-employment screening checks.
- To ensure that contract counterparties or prospective business partners have no adverse histories or reputational question marks.

## Our Team

Combining the skills of forensic accountants, investigators and specialist intelligence analysts with law enforcement backgrounds, we have developed three due diligence services.

**Reputational:** We obtain and analyse relevant intelligence from a wide range of data sources, as well as our own bespoke proprietary database; d:cypher.

We closely scrutinise past trading activities, business practises and the professional reputation of the target and its key directors, customers, suppliers and stakeholders. We will report on ownership structures and identify risks arising for example, from adverse media, county court judgments and political exposure.

**Financial:** We analyse historical financial performance data and critique management forecasts. We will identify the target's financial strengths and weaknesses.

**Key person:** Whether general pre-employment screening or assessing the professional capabilities of an entire management team, our team of intelligence analysts can verify past employment, skills, qualifications, job titles and key responsibilities, in addition to uncovering adverse media, instances of criminal activity or links to extremism of any sort. In addition to the exploitation of open source/public records, specialist industry databases and social media, our team has developed its own unique, intelligence database, d:cypher.

### DWF d:cypher

This is our proprietary database. It contains over 60 million corporate and individual records and is refreshed on a daily basis. d:cypher contains data from various insurance fraud databases, our own insurance claims handling business and regular data feeds from all of the UK's major insurance providers. When it comes to the provision of intelligence, d:cypher is unique.

A google search for an individual or a company will return information from an area of the internet known as the "surface web". The surface web is estimated to only contain around 2% of the information that is potentially available. Much of the remainder has not been trawled and indexed by search engine programmes.

A substantial portion of potentially relevant, unindexed web data, is penetrable via data aggregator services (subscription services) and via proactive investigations. Accessing this hidden data (which resides in an area commonly referred to as the "deep web") requires a level of specialist expertise that is not widely available. The DWF Forensic toolkit comprises a number of subscription-only sources including global providers of data on companies and their directors; international sanctions and 'watch list' databases and access to the Official Corporate Registries of countries across the globe. Combining this with the experience and skills of our analysts to penetrate and analyse the deep web, DWF Forensic can generate and present information for our clients that is not readily accessible via common search engines.

We follow the National Intelligence model and all our reports are Data Protection Act compliant, legally privileged and confidential.

## Indicative pricing

### Individuals

£2,250 per person (plus VAT and expenses)

### Entities

£2,500 per legal entity (plus VAT and expenses)

## Contacts



**Chris Wheeler**

Head of DWF Forensic Services

**T** +44 20 7220 5222

**M** +44 7725 625003

**E** Chris.Wheeler@dwf.law



**Victoria Middleton**

Director

**T** +44 20 7645 9631

**M** +44 7599 555619

**E** Victorial.Middleton@dwf.law



**Lisa Sanzeri**

Director

**T** +44 333 320 2220

**M** +44 7713 342042

**E** Lisa.Sanzeri@dwf.law

### Beyond borders, sectors and expectations

DWF is a global legal business, connecting expert services with innovative thinkers across diverse sectors. Like us, our clients recognise that the world is changing fast and the old rules no longer apply. That's why we're always finding agile ways to tackle new challenges together. But we don't simply claim to be different. We prove it through every detail of our work, across every level. We go beyond conventions and expectations.

Join us on the journey.

